





**Exclusive Listing Agents** 

Dustin Dolby
Executive Vice President
+1 415 288 7869
dustin.dolby@colliers.com

Brad Lagomarsino Vice Chair +1 415 288 7847 brad.lago@colliers.com

> James Devincenti Vice Chair +1 415 288 7848 j.d@colliers.com

Showings by Appointment Please Call Listing Agent

Multifamily Investment Services Group www.thedlteam.com 101 Second Street | Suite 1100 | San Francisco, CA







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## Offering **Summary**

Colliers International is pleased to present 1670 Sutter Street (between Laguna and Octavia Streets) in the charming pedestrian friendly neighborhood of Lower Pacific Heights in San Francisco. The building is located 4 blocks from Alta Plaza Park, known for its breathtaking views of various landmarks around the City. For everyday needs, residents can head to Fillmore and surrounding commercial streets, or to the nearby Van Ness Avenue & Polk Street commercial corridor. For commuters, the Octavia street freeway access point and the new Van Ness Rapid Transit System nearby provides a convenient and easy commute through the heart of the city.

This well maintained 15 unit apartment building consists of three (3) studios, six (6) one-bedroom/1 bath and six (6) two- bedroom/ 2 bath apartments. There are two (2) garage doors which lead to a parking area in the building which can accommodate fifteen (15) cars and features a common area deck for tenants leisure. There is a common area laundry room which features two (2) coin operated washers and dryers for the convenience of the tenants. Twelve (12) of the units have been upgraded during current ownership with new double pane sliding windows, modern lighting, dishwashers and granite counter-tops.

This is an ideal opportunity for an investor to purchase a well-maintained asset in a prime Lower Pacific Heights location with upside and a desirable unit mix.







# The **Property**

| Property Information  |   |
|-----------------------|---|
| Address:              | 1670 Sutter Street, San Francisco, CA 94109 |
| District:             | Lower Pacific Heights                       |
| Property Type:        | Apartment Building                          |
| APN:                  | 0674-022                                    |
| Building Square Feet: | 14,460 square feet                          |
| Units:                | 15  |
| Lot Size:             | 7,568 square feet (per tax records)         |
| Constructed:          | 1978  |
| Zoning:               | RM-4  |

| Puilding Systems        |   |
|-------------------------|---|
| Building Systems        | Consusta formadation                                      |
|                         | Concrete foundation                                       |
|                         | Wood-frame  |
|                         | Wood shingles & lower brick facade                        |
| Rear of Building:       | Wood (weather proofing in 2022)                           |
| Windows:                | Aluminum  |
| Roof Composition & Age: | Modified bitumen (2016)                                   |
| Electrical Service:     | 800 amps - separately metered                             |
| Gas Service:            | 1 gas meter   |
| Fire Protection System: | Fire extinguishers, hardwired smoke detectors in hallways |
| Fire Escapes:           | Sides of building (internal staircases)                   |
| Heat Source:            | Electric wall heaters                                     |
| Hot Water:              | Rheem - 98 gallon & Bradford - 100 gallon                 |
| Plumbing:               | Mostly copper   |
| Common Area Lights:     | Dome lighting   |
| Skylight:               | In top floor (in hallways, bathrooms & in some kitchens ) |
| Door Entry System:      | Linear buzzer system                                      |
| Front entryway:         | Terazzo entryway  |
| Mailboxes               | In lobby  |
| Apartment Access:       | Carpeted stairwell  |
| Laundry:                | 2 washers & 2 dryers (coin operated / 6 are owned)        |
| Garbage:                | 2 garage banks  |
| Elevator:               | Hydrolic elevator (serviced by Star)                      |
| Security:               | Security system (wired to internet un unit 302)           |

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#### Notes

No seismic work required

Most units have balconies (except units 302, & 303)

# Financial **Analysis**

| Financial Summary   |             |
|---------------------|-------------|
| Price               | \$5,500,000 |
| Down Payment        | \$2,750,000 |
| Number of Units     | 15          |
| Price/Unit          | \$366,667   |
| Gross Square Feet   | 14,460      |
| Price/Square Foot   | \$380       |
| CAP Rate - Current  | 5.95%       |
| CAP Rate - Proforma | 8.73%       |
| GRM - Current       | 10.89       |
| GRM - Pro Forma     | 8.15        |
| Year Built          | 1978        |
| Lot Size            | 7,568       |

| Cash Flow After debt Service | Current   | Proforma  |
|------------------------------|-----------|-----------|
| Less Debt Service            | \$182,875 | \$182,875 |
| Cash Flow                    | \$144,533 | \$297,529 |
| Cash on Cash Return          | 5.26%     | 10.82%    |

| Financing     |                                  |
|---------------|----------------------------------|
| Loan Amount   | \$2,750,000                      |
| Loan Type     | Proposed New                     |
| Interest Rate | 6.65%                            |
| Program       | 5 Year loan 3 Year Interest Only |
| Loan to Value | 50%                              |

Loan Quote: Estimated at 50% LTV at 6.65% (Loan information is time sensitive & subject to change)

| Annual Operating Expenses |                                 | Current   | Exp/Unit | % /Exp | Market    | Exp/Unit | % /Exp |
|---------------------------|---------------------------------|-----------|----------|--------|-----------|----------|--------|
| Property Taxes            | 1.1797% of Sales Price          | \$64,884  | \$4,326  | 43%    | \$64,884  | \$4,326  | 40%    |
| Special Assessment Tax    | From Owner's 2022 Tax Bill      | \$1,484   | \$99     | 1%     | \$1,484   | \$99     | 1%     |
| Insurance                 | From Owner's 2022 Financials    | \$15,990  | \$1,066  | 10%    | \$15,990  | \$1,066  | 10%    |
| Property Management       | Estimated at 5% of Gross Income | \$25,250  | \$1,683  | 17%    | \$33,750  | \$2,250  | 21%    |
| Repairs & Maintenance     | Estimated at \$750/unit         | \$11,250  | \$750    | 7%     | \$11,250  | \$750    | 7%     |
| Elevator                  | Estimated at \$2000 Per Annum   | \$2,000   | \$133    | 1%     | \$2,000   | \$133    | 1%     |
| Legal & Professional Fees | From Owner's 2022 Financials    | \$1,950   | \$130    | 1%     | \$1,950   | \$130    | 1%     |
| Licenses & Fees           | From Owner's 2022 Financials    | \$462     | \$31     | 0%     | \$462     | \$31     | 0%     |
| Office Expenses           | From Owner's 2022 Financials    | \$502     | \$33     | 0%     | \$502     | \$33     | 0%     |
| Garbage                   | From Owner's 2022 Financials    | \$8,379   | \$559    | 6%     | \$8,379   | \$559    | 5%     |
| Internet                  | From Owner's 2022 Financials    | \$909     | \$61     | 1%     | \$909     | \$61     | 1%     |
| PG&E                      | From Owner's 2022 Financials    | \$10,123  | \$675    | 7%     | \$10,123  | \$675    | 6%     |
| Water                     | From Owner's 2022 Financials    | \$9,163   | \$611    | 6%     | \$9,163   | \$611    | 6%     |
| Total Operating Expenses  |                                 | \$152,346 | \$10,156 | 100%   | \$160,846 | \$10,723 | 100%   |

| Annual Gross Income    |           |           |  |
|------------------------|-----------|-----------|--|
| Gross Potential Income | \$505,005 | \$675,000 |  |
| Vacancy (5%)           | \$25,250  | \$33,750  |  |
| AGI                    | \$479,754 | \$641,250 |  |
| Expenses               | \$152,346 | \$160,846 |  |
| NOI                    | \$327,408 | \$480,404 |  |

| Expenses as % of Gross Income | 30%      | 24%      |  |
|-------------------------------|----------|----------|--|
| Expense per Unit              | \$10,156 | \$10,723 |  |

# Rent Roll

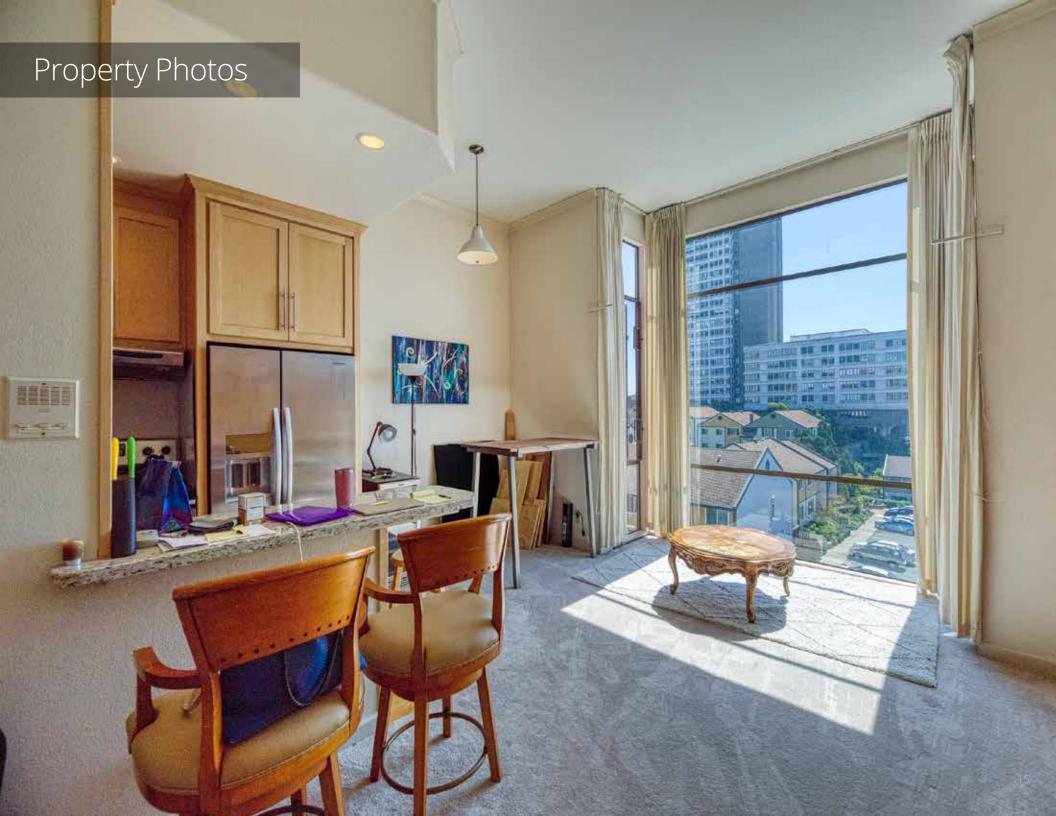
| Unit No.     | Unit Type            | Rents     | Market Rents | Move in Date | SqFt  | Notes                      |
|--------------|----------------------|-----------|--------------|--------------|-------|----------------------------|
| 101          | 1 Bed / 1 Bath       | \$2,861   | \$3,200      | 9/18/2021    | 800   | Inc. Effective Nov.1st     |
| 102          | Studio               | \$2,189   | \$2,500      | 4/1/2021     | 500   |                            |
| 103          | 1 Bed / 1 Bath       | \$2,800   | \$3,200      | 12/1/2020    | 800   |                            |
| 104          | 2 Bed / 2 Bath       | \$3,625   | \$4,300      | 6/23/2023    | 1,000 |                            |
| 105          | 2 Bed / 2 Bath       | \$3,390   | \$4,300      | 6/1/2021     | 1,000 |                            |
| 201          | 1 Bed / 1 Bath       | \$2,781   | \$3,200      | 1/18/2021    | 800   |                            |
| 202          | Studio               | \$2,350   | \$2,500      | 11/245/22    | 500   |                            |
| 203          | 1 Bed / 1 Bath       | \$964     | \$3,200      | 8/1/1978     | 800   |                            |
| 204          | 2 Bed / 2 Bath       | \$3,693   | \$4,300      | 5/1/2021     | 1,000 |                            |
| 205          | 2 Bed / 2 Bath       | \$1,669   | \$4,300      | 12/25/1992   | 1,000 |                            |
| 301          | 1 Bed / 1 Bath       | \$2,987   | \$3,200      | 7/26/2019    | 800   | Increase effective Oct.1st |
| 302          | Studio               | \$2,500   | \$2,500      | Vacant       | 500   |                            |
| 303          | 1 Bed / 1 Bath       | \$3,094   | \$3,200      | 8/1/2020     | 800   | Increase effective Oct.1st |
| 304          | 2 Bed / 2 Bath       | \$3,860   | \$4,300      | 8/1/2021     | 1,000 |                            |
| 305          | 2 Bed / 2 Bath       | \$2,787   | \$4,300      | 5/15/1999    | 1,000 |                            |
| Monthly Inc  | come                 | \$41,550  | \$52,500     |              |       |                            |
| Parking (2)  | Vacant               | \$500     | \$3,750      |              |       |                            |
| Capital Impr | ovement Passthroughs | \$34      | \$0          |              |       |                            |
| Total Mont   | hly Income           | \$42,084  | \$56,250     |              |       |                            |
| Annual Inco  | ome                  | \$505,005 | \$675,000    |              |       | Upside 34%                 |

| Units         | Notes  |
|---------------|--|
| Studio - 3    | Market rents estimated using Rentometer.com                |
| 1 Bedroom - 6 | Parking projected at \$250 per space/month                 |
| 2 Bedroom - 6 | Capital imporvement pass-thurs based on owner's financials |
| Parking - 15  | Square footage estimated for units                         |





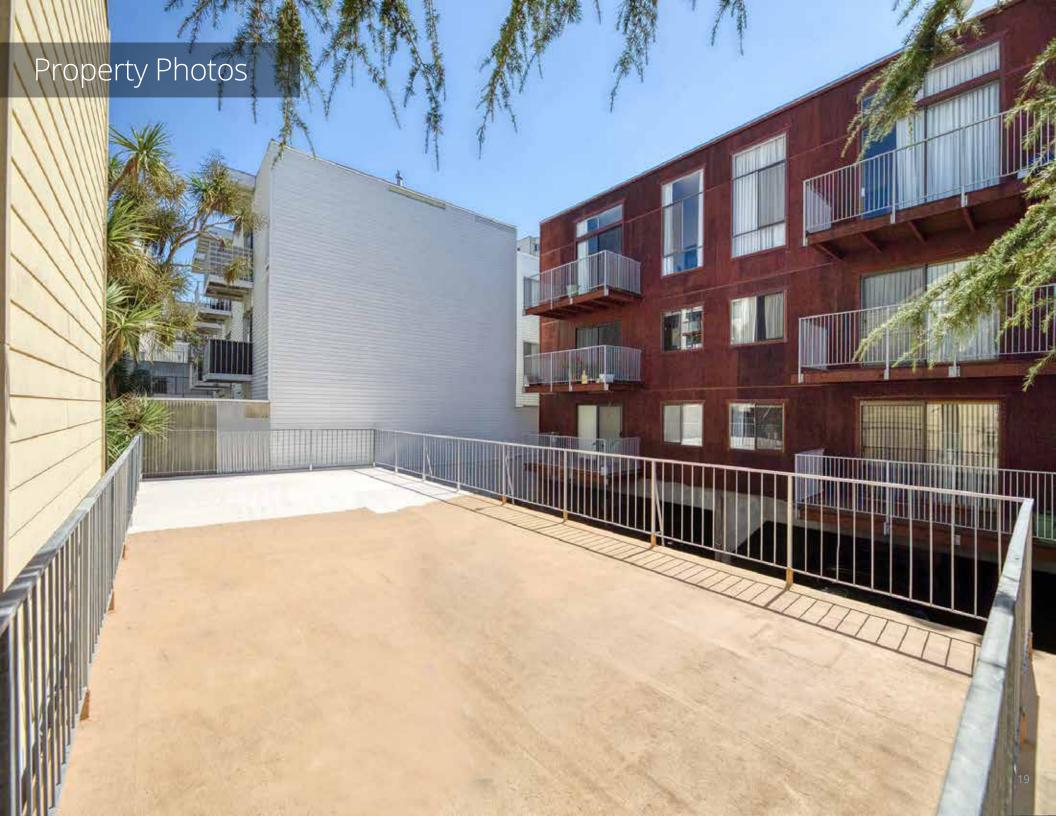




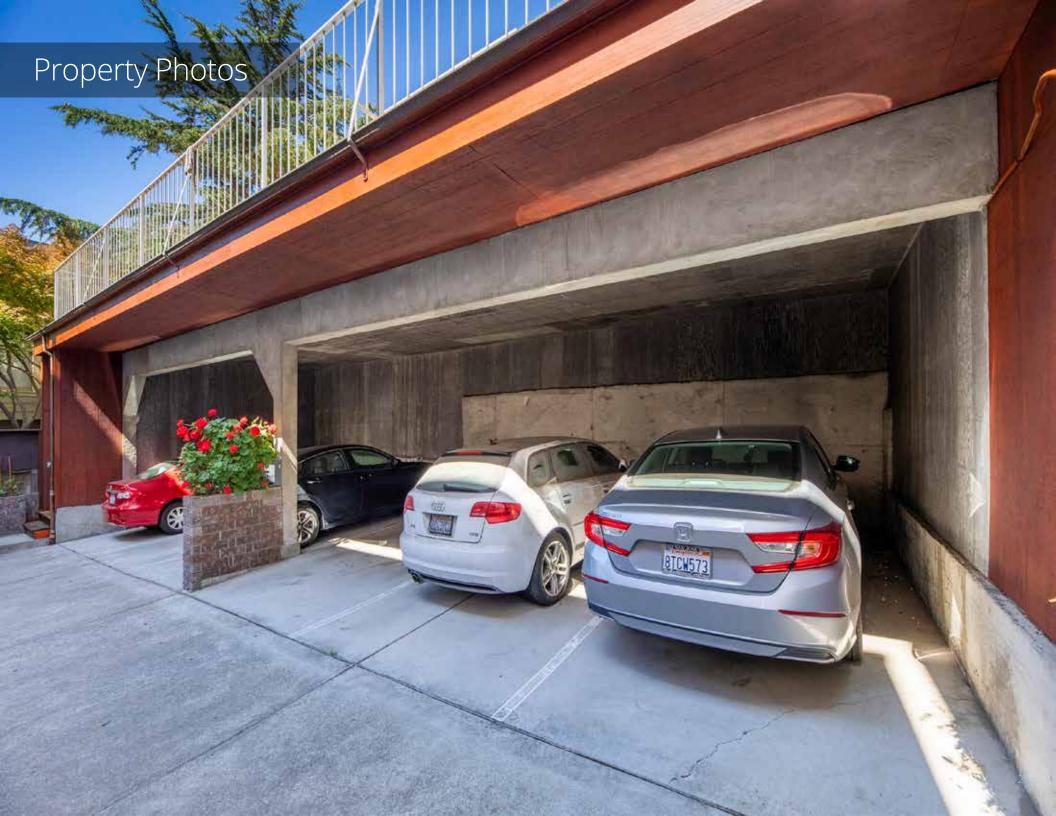














## Floor Plans



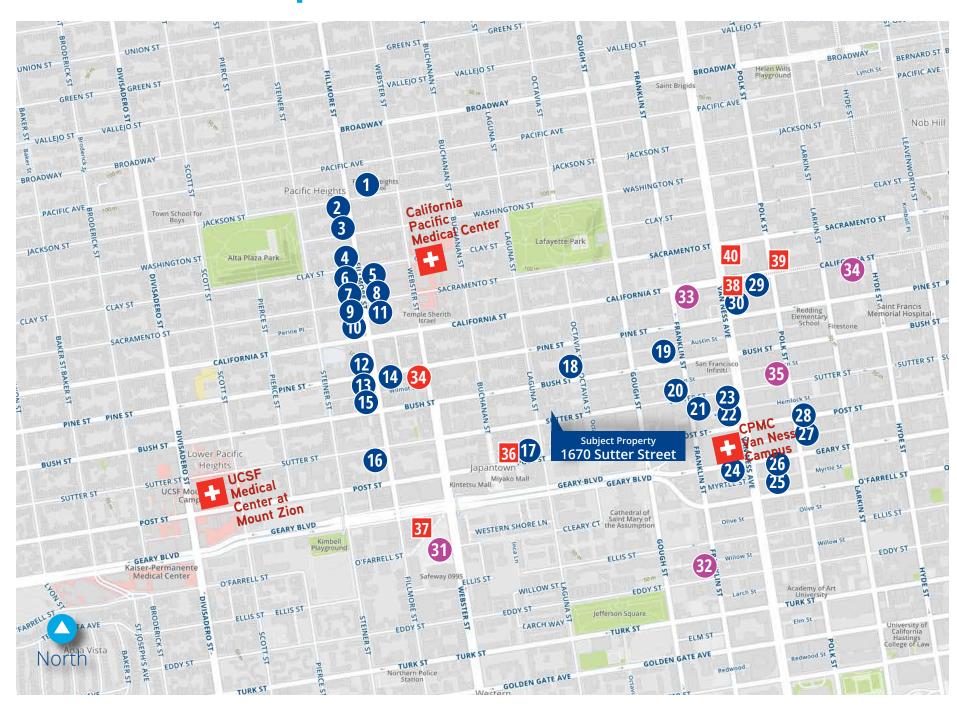
Dimensions are approximate

~1,120 sq ft (excl balcony)

Dimensions are approximate

~1,120 sq ft (excl balcony)

# Amenities Map





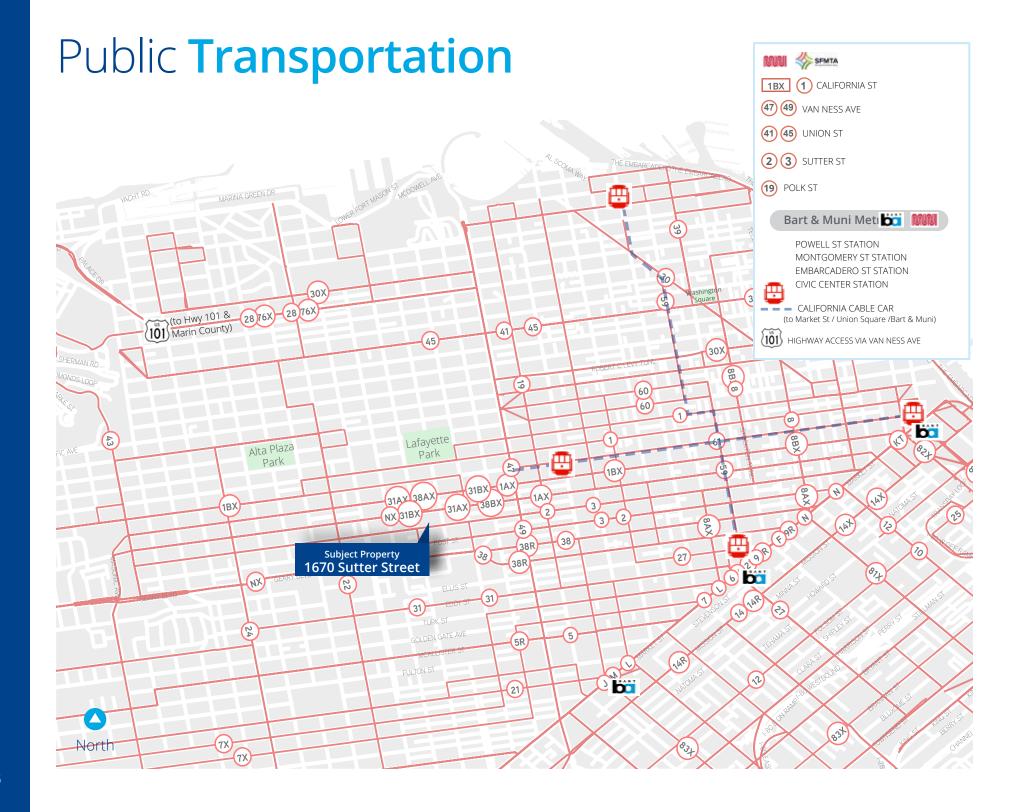






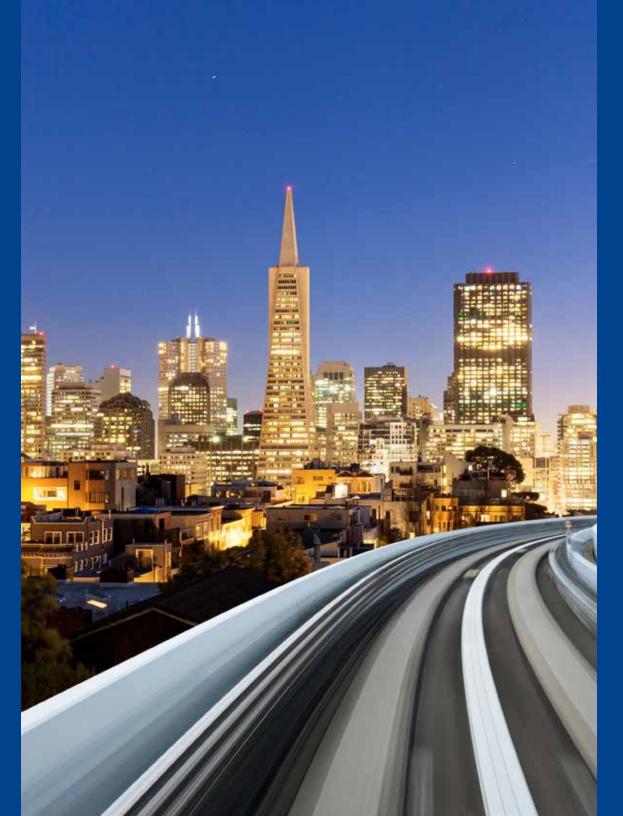
## Neighborhood Amenities

| U  | Jackson Fillmore Trattoria | W  | Fresca Fillmore            | 21 | Cate Pacific Plaza   | 31 | Safeway Supermarket     |
|----|----------------------------|----|----------------------------|----|----------------------|----|-------------------------|
| 2  | Blue Bottle Coffee         | 12 | Bun Mee                    | 22 | Wok Shop Cafe        | 32 | USA Market              |
| 3  | Chouquet's                 | 13 | Roam Artisan Burgers       | 23 | Alborz Restaurant    | 33 | Whole Foods Market      |
| 4  | The Snug                   | 14 | Glaze Teriyaki             | 24 | Tommy's Joynt        | 34 | Natural Market          |
| 5  | Palmer's Tavern            | 15 | SPQR                       | 25 | City Smoke House     | 35 | Discount Grocers        |
| 6  | Ten- Ichi Restaurant & Bar | 16 | Price of the Mediterranean | 26 | Taniku Izakaya       | 36 | California Bank & Trust |
| 7  | Salt & Straw               | 17 | Daeho Kalbijim & Beef Soup | 27 | Maison Danel         | 37 | Hanmi Bank              |
| 8  | La Mediterranee            | 18 | Octavia New American       | 28 | Kuma Sushi           | 38 | Wells Fargo Bank        |
| 9  | Peet's Coffee              | 19 | Akira Japanese             | 29 | Crustacean           | 39 | Chase Bank              |
| 10 | Jane on Fillmore           | 20 | Limoncello                 | 30 | Roh Bar & Restaurant | 40 | Bank of America         |
|    |                            |    |                            |    |                      |    |                         |



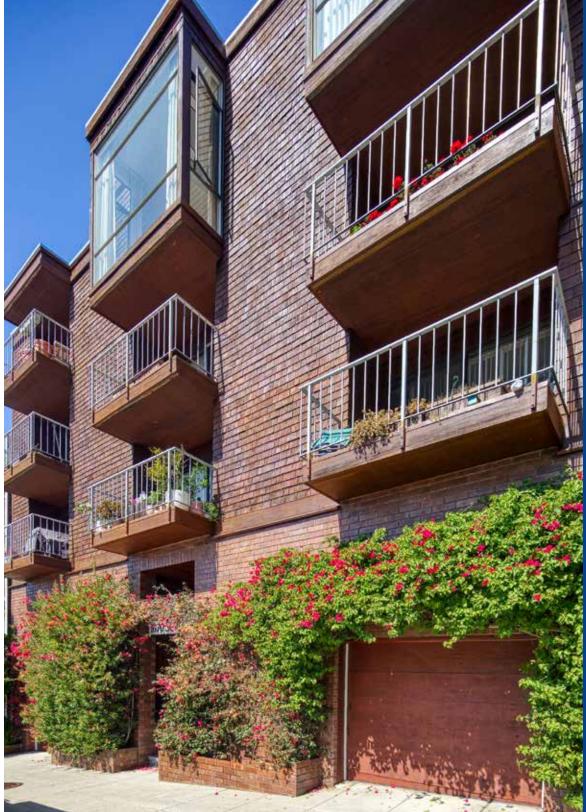
# With Immediate Access to One of the Nation's Best Public Transit systems

The area around 1670 Sutter Street offers an extensive transportation network which ensures superior regional access throughout San Francisco and the surrounding Bay Area. Atlantic Cities' "Access Across America, Transit 2021" ranked San Francisco second only to New York for public transit efficiency, based on how many jobs a resident can access within a 10 to 30 minute commute during the morning rush hours of 7am to 9am. The subject property is within walking distance of a variety of public transit systems on Turk Street, Divisadero Street & McAllister Street, in addition to a variety of San Francisco's caravan of 'Tech Shuttles' moving busloads of Google, Genentech, Facebook, and Apple employees from their homes in San Francisco to their job centers in Silicon Valley via Divisadero Street and Van Ness Avenue.











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This Offering Memorandum contains select information pertaining to the business and affairs of the Property at 1670 Sutter Street San Francisco, CA 94109. It has been prepared by Colliers International. This Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Colliers International. The material is based in part upon information supplied by the Seller and in part upon financial information obtained by 1670 Sutter Street from sources it deems reliable. Owner, nor their officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness or this Offering Memorandum or any of its contents and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein and conduct their own due diligence.

By acknowledging your receipt of this Offering Memorandum from 1670 Sutter Street you agree:

- The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

Owner and Colliers International expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of 1670 Sutter Street or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Colliers International or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

## 1670 Sutter Street

Lower Pacific Heights | San Francisco, CA

Investment Opportunity | Offering Memorandum

#### **Exclusive Listing Agents**

#### **Dustin Dolby**

Executive Vice President +1 415 288 7869 dustin.dolby@colliers.com

### **Brad Lagomarsino**

Vice Chair +1 415 288 7847 brad.lago@colliers.com

#### **James Devincenti**

Vice Chair +1 415 288 7848 j.d@colliers.com

Multifamily Investment Services Group www.thedlteam.com 101 Second Street | Suite 1100 | San Francisco, CA



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