



Payam Nejad

Senior Vice President +1 415 288 7872 payam@colliers.com License # 01372042

Dustin Dolby

Executive Vice President +1 415 288 7869 dustin.dolby@colliers.com License # 01963487

Brad Lagomarsino

Vice Chair +1 415 288 7847 brad.lago@colliers.com License # 01058500

James Devincenti

Vice Chair +1 415 288 7848 j.d@colliers.com License # 00951916

Tour Schedule Please Call Listing Agent

Multifamily Investment Services Group www.thedlteam.com 101 Second Street | Suite 1100 | San Francisco, CA







Table of Contents

06 Offering Summary

10 Financial Overview

18
Amenities Map

22 Aerial of property 09 Property Overview

12 Property Photos

20 Transportation Map

Offering **Summary**

Colliers is pleased to represent the seller of 900 Van Ness Ave. This bright corner building, located in the center of San Francisco, was constructed by the seller in 2002. Given the era of the property, 900 Van Ness is exempt from local San Francisco rent control, a rarity for multifamily product in the City. This asset in the Van Ness/Civic Center district is comprised of 28 residential condominiums (currently being leased to tenants), a commercial condominium that has been split into two spaces, one of which is leased to T-Mobile since 2004, and 27 parking spaces.

900 Van Ness Avenue is adjacent to the new Van Ness Bus Rapid Transit corridor – a 1.96-mile line, running between Mission Street and Lombard Street, with dedicated center bus lanes and nine stations. Being in and around so many of San Francisco's most vibrant neighborhoods makes this location walkable to work, fun and provides easy access to public transportation to anywhere in the Bay Area.

This opportunity to purchase a centrally located mixed-use condo building in San Francisco built in 2002 provides the next owner with a number of management and exit strategies at an opportune time in the market. Schedule a tour to see how well it was built and has been managed.







The **Property**

Property Information	
Address	900 Van Ness Avenue San Francisco, CA 94109
District	Van Ness/Civic Center
Property Type	Mixed-use Condominiums
Residential Condominiums	28
Commercial Condominiums	1 (split into two separate spaces)
Stories	8
Parking	27 spaces in the two level underground garage
APN	Each unit has a separate APN
Building Square Feet	48,941 Square Feet (Gross); 28,614 Square Feet (Net Rentable)
Lot Size	6,540 Square Feet
Constructed	2002
Zoning	RC-4

Building Systems	
Foundation	Concrete foundation
Structure	Concrete & Steel; Tension Cable Slabs; 8-inch Concrete Floors (Per Owner)
Façade	Stucco
Plumbing	Copper
Windows	Vinyl (Double Pane)
Roof Composition	Modified Bitumen
Electrical Service	Separately Metered (Circuit Breakers in units, 1600 Amps for Building, 400 Amps for Elevator)
Gas Service	Separately Metered
Fire Protection System	Fully sprinklered, hardwired smoke detectors in units
Heat Source	Electric baseboard
Water Heater	Two storage tanks 100 gallons each (Bradford & White)

Common Areas	
Apartment Access	Central elevator and staircase
Mailboxes	In lobby area
Elevator	Otis (Serviced)
Laundry	Three washers / three dryers (owned and can pay with QR Code)
Garbage	Schutte and cans in garage
Storage	In garage and being used by owner

Building Information	
Unit Mix	28 - Residential Condominiums
	25,204 Net Rentable sq. ft
	1 - Commercial Condo
	Approximately 3,410 Net Rentable sq. ft
Kitchens	Gas stove/oven
	Dishwasher
	Wood cabinets
	Tile and granite counters
	Vinyl floor
	Garbage disposal
	Stainless steel sink
Bathrooms	Granite/Ceramic Sink
	Tile flooring
	Vanity cabinet
	Tub/shower combination
Dining / Living Room Area	Luxury vinyl plank flooring
	Storage cabinets & closets
Bedroom	Carpet
	Walk-in closet

Notes

Property is exempt from seismic retrofit compliance and fire ordinance - Pillow Test

Financial **Analysis**

2002

6,540

Year Built Lot Size

Financial Summary		Annual Gross Income	Current	Proforma
Price	\$11,750,000	Gross Potential Income	\$1,094,355	\$1,319,848
Down Payment	\$5,200,000	Vacancy (3.5%)	\$38,302	\$46,195
Number of Units	29	AGI	\$1,056,052	\$1,273,653
Price/Unit	\$405,172	Expenses	\$388,132	\$380,999
Gross Square Feet	48,941	NOI	\$667,921	\$892,654
Price/Square Foot	\$240			
CAP Rate - Current	5.68%			
CAP Rate - Proforma	7.60%			
GRM - Current	10.74			
GRM - Pro Forma	8.90			

Financing		Cash Flow After Debt Service	Current	Proforma
Loan Amount	\$6,550,000	Less Debt Service	\$434,519	\$434,519
Loan Type	Assumable	Cash Flow	\$233,402	\$458,135
Interest Rate	5.26%	Cash on Cash Return	4.49%	8.81%
Program	Fixed rate	Expenses as % of Gross	35%	29%
Loan to Value	56%	Expenses per Unit	\$13,384	\$13,138

Chase Assumable Loan: \$6,550,000 loan amount at 5.26% fixed interest rate; expires December 2027

Financial **Analysis**

Expense Categories		Current	Exp/Unit	%/Exp	Market	Exp/Unit	%/Exp
Property Taxes	1.1797% of Sales Price	\$138,615	\$4,780	36%	\$138,615	\$4,780	36%
Special Assessment Tax	Estimated at 1.5% of Property Tax	\$2,079	\$72	1%	\$2,079	\$72	1%
Farmers Insurance	Owner's Statement (2022)	\$25,787	\$889	7%	\$25,787	\$889	7%
Property Management	Estimated at 4% of Gross Income	\$43,774	\$1,509	11%	\$52,794	\$1,820	14%
On-Site Manager	Estimated at \$1,500/month	\$18,000	\$621	5%	\$1,848	\$64	0%
Repairs & Maintenance	Estimated at \$750/unit	\$21,750	\$750	6%	\$21,750	\$750	6%
ASTI Services - Fire Protection	Owner's Statement (2022)	\$1,309	\$45	0%	\$1,309	\$45	0%
AT&T	Owner's Statement (2022)	\$7,954	\$274	2%	\$7,954	\$274	2%
Clark Pest Control	Owner's Statement (2022)	\$2,250	\$78	1%	\$2,250	\$78	1%
Comcast Business	Owner's Statement (2022)	\$8,453	\$291	2%	\$8,453	\$291	2%
Otis Elevator	Owner's Statement (2022)	\$9,616	\$332	2%	\$9,616	\$332	3%
PG&E	Owner's Statement (Trailing 12 months)	\$34,833	\$1,201	9%	\$34,833	\$1,201	9%
Recology Golden Gate	Owner's Statement (2022)	\$24,384	\$841	6%	\$24,384	\$841	6%
San Francisco Water, Power and Sewer	Owner's Statement (2022)	\$23,836	\$822	6%	\$23,836	\$822	6%
The Good Job Brothers - Janitorial	Owner's Statement (2022)	\$33,150	\$1,143	9%	\$33,150	\$1,143	9%
Commercial Net Lease*	Sizeable proportion of PT, ins, R&M, PM	\$(7,658)	\$(264)	-2%	\$(7,658)	\$(264)	-2%
Total Operating Expenses		\$388,132	\$13,384	100%	\$380,999	\$13,138	100%

Annual Gross Income		
Gross Potential Income	\$1,094,355	\$1,319,848
Vacancy (3.5%)	\$38,302	\$46,195
AGI	\$1,056,052	\$1,273,653
Expenses	\$388,132	\$380,999
NOI	\$667,921	\$892,654
Expenses as % of Gross Income	35%	29%
Expense per Unit	\$13,384	\$13,138

^{*6.70%} of property taxes, special assessment tax, insurance & repairs & maintenance plus 10% of that amount for property management equals the total Commercial Net Lease reimbursement (per sections 3H & 7 in retail lease)

Rent Roll

Unit No.	Unit Type	Rent	Parking	Market Rents	Move in Date	Sq. Ft.	Note
201	1 bed, 1 bath	\$1,252.00	\$100	\$2,700	6/30/2014	BMR	
202	2 bed, 2 bath	\$1,393.00		\$3,400	5/15/2013	BMR	
203	2 bed, 2 bath	\$1,800.00		\$3,600	3/1/2004		
204	2 bed, 2 bath	\$3,600.00		\$3,600	Vacant		
301	2 bed, 1 bath	\$1,797.10	\$100	\$3,000	2/26/2023	BMR	
302	2 bed, 2 bath	\$2,500.00	\$200	\$3,400	3/13/2023		
303	2 bed, 2 bath	\$2,795.00	Included	\$3,600	5/4/2022		
304	2 bed, 2 bath	\$2,495.00		\$3,600	1/2/2023		
401	2 bed, 1 bath	\$2,595.00		\$3,000	11/1/2021		
402	2 bed, 2 bath	\$3,395.00	Included	\$3,400	8/21/2021		
403	2 bed, 2 bath	\$2,850.00	Included	\$3,600	6/1/2022		
404	2 bed, 2 bath	\$3,500.00	\$150	\$3,600	5/5/2006		
501	2 bed, 1 bath	\$2,695.00		\$3,000	1/7/2022		
502	2 bed, 2 bath	\$2,995.00	Included	\$3,400	12/1/2021		
503	2 bed, 2 bath	\$3,000.00	\$150	\$3,600	1/24/2022		
504	2 bed, 2 bath	\$3,350.00	Included	\$3,600	10/1/2021		
601	2 bed, 1 bath	\$2,695.00	Included	\$3,000	11/1/2021	798	
602	2 bed, 2 bath	\$2,995.00		\$3,400	11/13/2021	908	
603	2 bed, 2 bath	\$3,600.00	Included	\$3,600	2/5/2004	1,105	MGR - can be delivered vacant
604	2 bed, 2 bath	\$3,091.00	Included	\$3,400	5/1/2022	952	
701	2 bed, 1 bath	\$2,900.00	\$250.00	\$3,000	9/16/2010	798	
702	2 bed, 2 bath	\$2,995.00	Included	\$3,400	5/15/2022	908	
703	2 bed, 2 bath	\$3,395.00	Included	\$3,600	3/1/2022	1,020	
704	1 bed, 1 bath	\$2,675.00	Included	\$2,700	5/1/2014	619	Private patio
801	2 bed, 1 bath	\$2,500.00	\$400.00	\$3,000	1/12/2023	801	Includes two parking spaces
802	2 bed, 2 bath	\$3,400.00		\$3,400	Vacant	887	
803	1 bed, 1 bath	\$2,700.00		\$2,700	Vacant	728	
804	1 bed, 1 bath	\$2,400.00		\$2,700	5/1/2023	521	
*Commercial	**T-Mobile	\$8,787.31	\$800	\$8,787	2004	1,810	Four parking spaces
*Commercial	Office	\$1,000.00		\$1,000	Vacant	1,600	Approximate Sq. Ft.
	Monthly Income	\$87,145.41	\$2,150	\$101,787.31		28,614	Net Rentable
	cupied Parking (23)	\$2,150.00		\$6,300			
\	/acant Parking (4)	\$1,200.00		\$1,200			
	Laundry	\$700.81		\$700			Owner's Statement
Tota	l Monthly Income	\$91,196.22		\$109,987			
	Annual Income	\$1,094,355		\$1,319,848			Upside: 21%

Units

1 bed, 1 bath - 4

2 bed, 1 bath - 6

2 bed, 2 bath - 18

Commercial - 2 Parking - 27

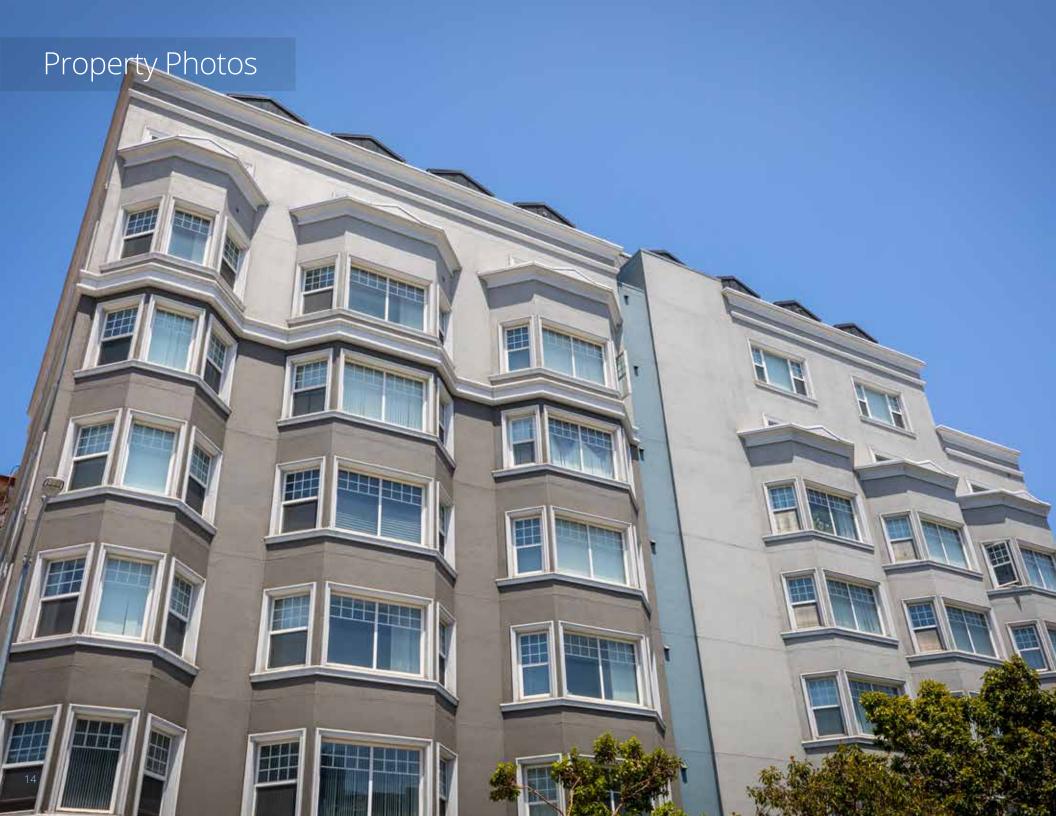
Notes

Market rents estimated using Rentometer.com Parking projected at \$300 per unit/month Laundry income is actual YTD revenue

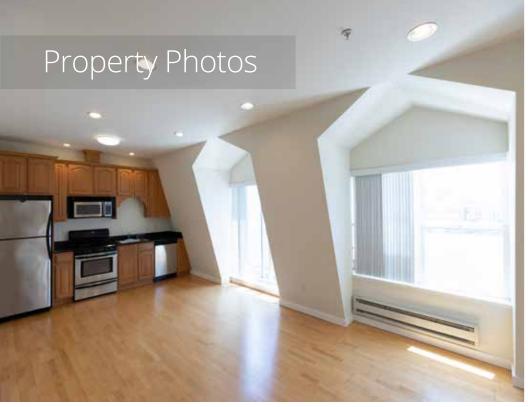
*Commercial space is one condo split into two spaces

**Lease expires 1/31/2025; Rent increase to \$8,963.06 on 2/01/2024













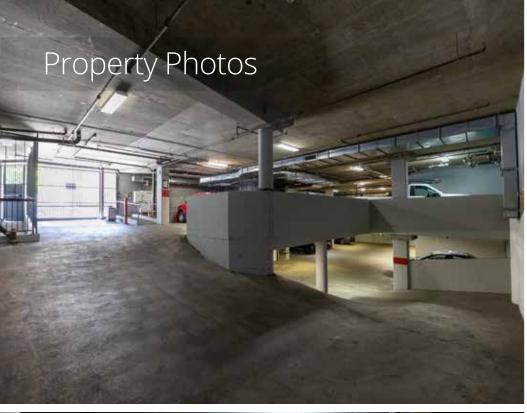








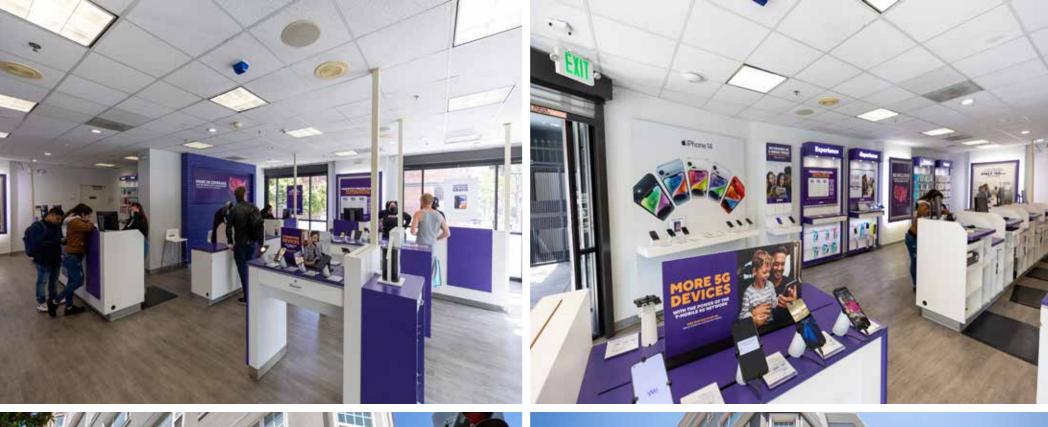




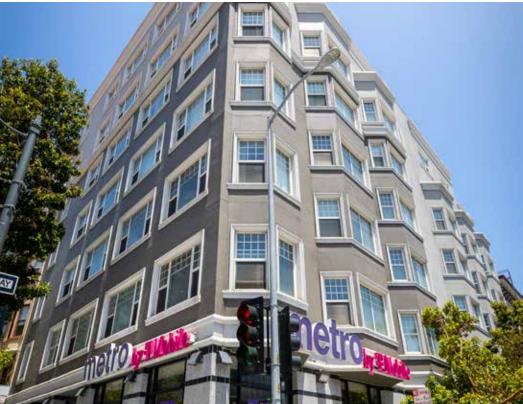




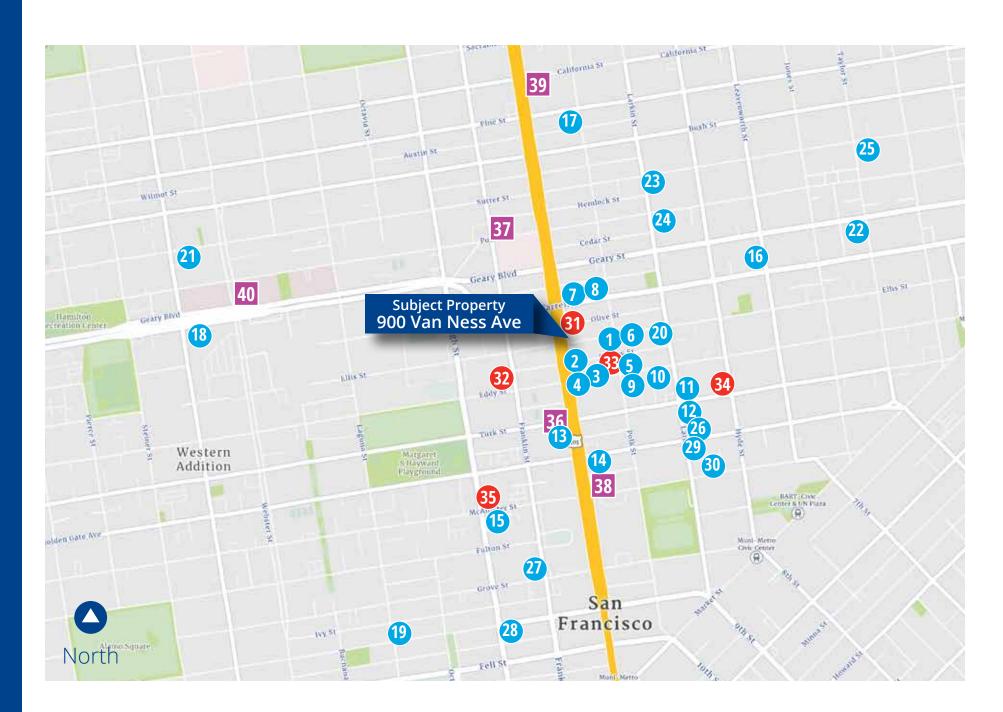








Amenities Map



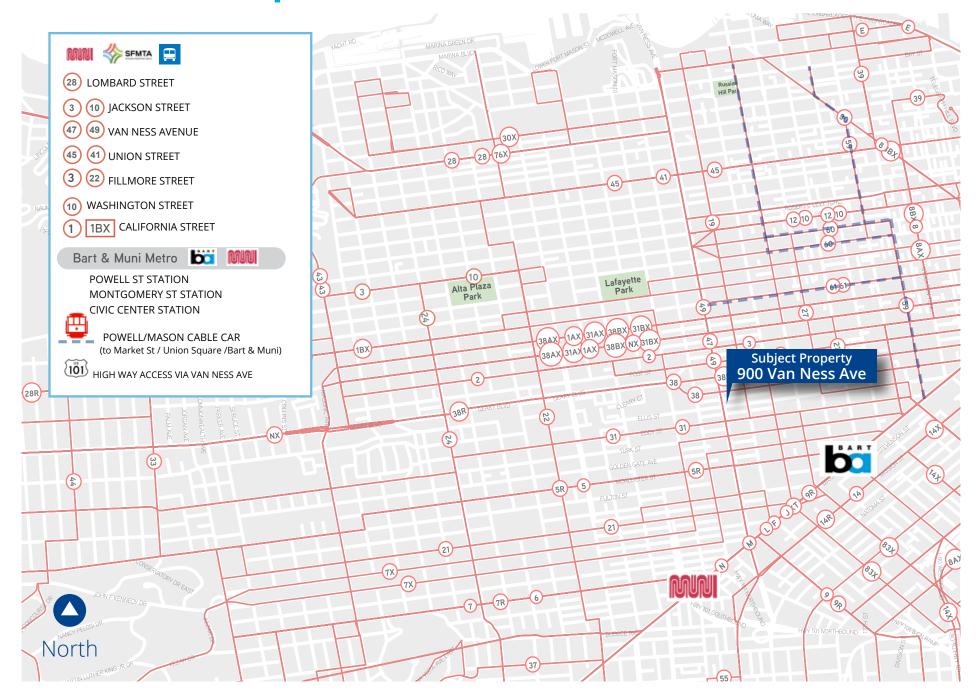
Restaurants & Bars Convenience & Grocery Stores

Banks & ATM's

Neighborhood Amenities

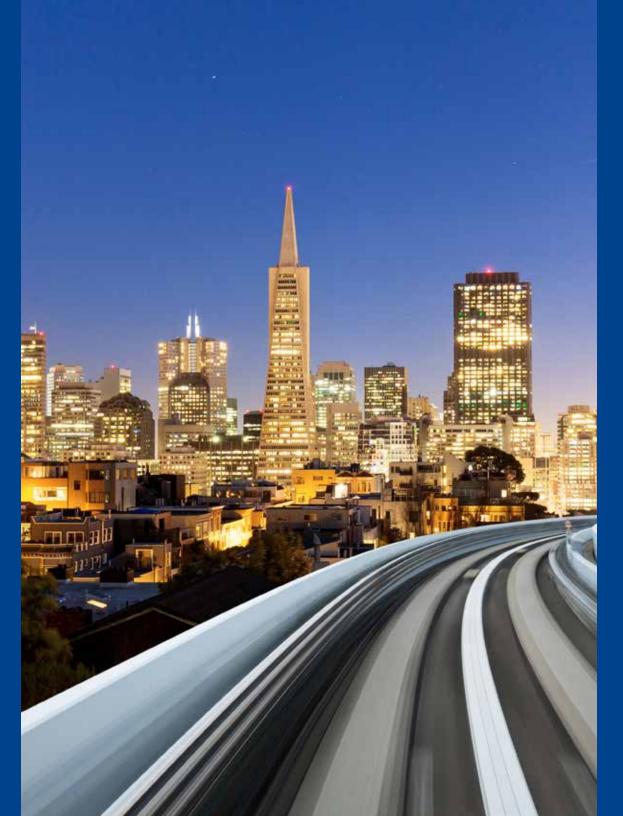
1 Sam's Bakery	1	Emperor Norton's Boozeland	21	Gardenias	31	Van Ness Market
2 Van Ness Cafe & Gyros	12	Shovel's Bar & Grill	22	Tratto	32	USA Market
3 Pronto Pizzeria	13	Peet's Coffee	23	halal DASTARKHAN	33	Gladstone Market
4 Hinata Sushi	14	Ella's American Kitchen	24	Aria Korean Street Food	34	Hyde Turk Market
5 Son & Garden	15	Smuggler's Cove	25	Matador	35	Super Sam
6 Zen Yai	16	Tycoon Thai Kitchen	26	Outta Site Pizza	36	Bank of America ATM
7 City Smoke House	17	Grubstake Diner	27	BAIA	37	Bank of the West ATM
8 Ike's Love & Sandwhiches	18	Avery Restaurant	28	Doppio Zero	38	Chase Bank
9 Brenda's Soul & Food	19	Salt & Straw	29	Philz Coffee	39	Wells Fargo Bank
10 Chambers eat + drink	20	Pho 2000	30	Chao Piscao	40	California Bank & Trust

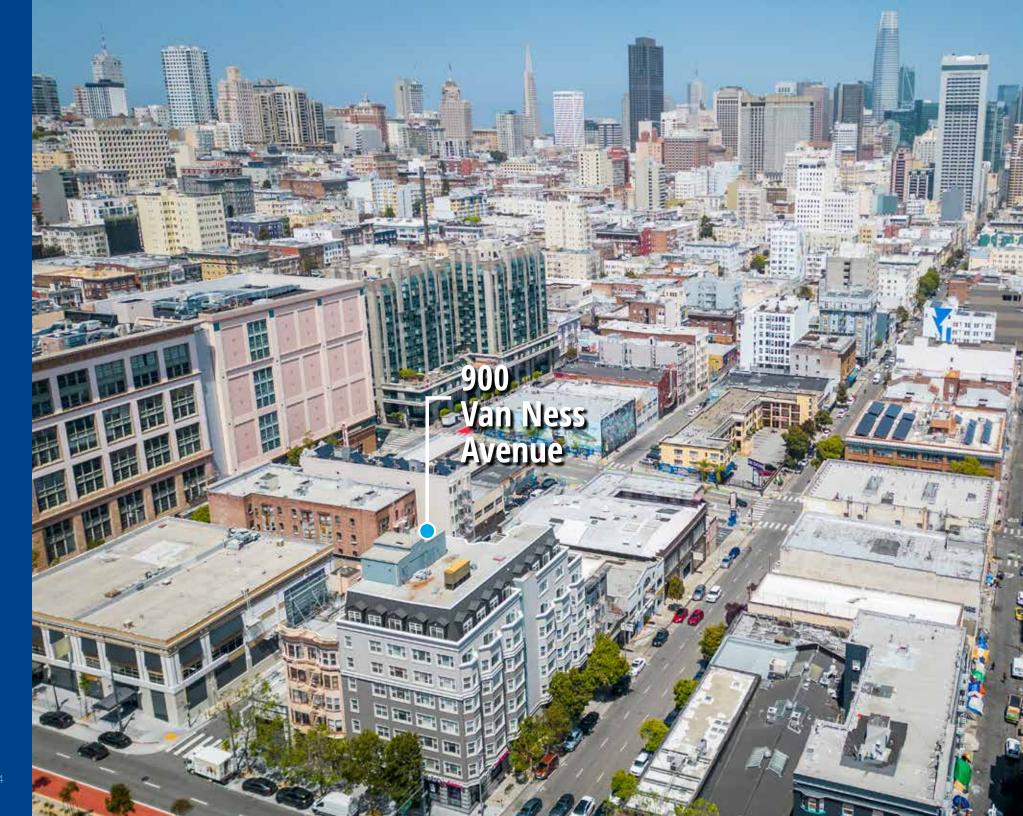
Public **Transportation**



With Immediate Access to One of the Nation's Best Public Transit Systems

The area around 900 Van Ness Avenue offers an extensive transportation network which ensures superior regional access throughout San Francisco and the surrounding Bay Area. Atlantic Cities' "Access Across America, Transit 2021" ranked San Francisco second only to New York for public transit efficiency, based on how many jobs a resident can access within a 10 to 30 minute commute during the morning rush hours of 7am to 9am. The subject property is within walking distance of a variety of public transit systems, on Van Ness Avenue (the new Van Ness Bus Rapid Transit System), Columbus Avenue & Lombard Street, in addition to a variety of San Francisco's caravan of 'Tech Shuttles' moving busloads of Google, Genentech, Facebook, and Apple employees from their homes in San Francisco to their job centers in Silicon Valley via Divisadero Street and Van Ness Avenue.









Confidentiality & Disclaimer Statement

This Offering Memorandum contains select information pertaining to the business and affairs of the Property at 900 Van Ness Avenue San Francisco, CA 94109. It has been prepared by Colliers International. This Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Colliers International. The material is based in part upon information supplied by the Seller and in part upon financial information obtained by 900 Van Ness Avenue from sources it deems reliable. Owner, nor their officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness or this Offering Memorandum or any of its contents and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein and conduct their own due diligence.

By acknowledging your receipt of this Offering Memorandum from 900 Van Ness Avenue you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

Owner and Colliers International expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of 900 Van Ness Avenue or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Colliers International or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

Payam Nejad

Senior Vice President +1 415 288 7872 payam@colliers.com License # 01372042

Dustin Dolby

Executive Vice President +1 415 288 7869 dustin.dolby@colliers.com License # 01963487

Brad Lagomarsino

Vice Chair +1 415 288 7847 brad.lago@colliers.com License # 01058500

James Devincenti

Vice Chair +1 415 288 7848 j.d@colliers.com License # 00951916

900 Van Ness Avenue

Van Ness/Civic Center | San Francisco, CA

Investment Opportunity | Offering Memorandum



This document has been prepared by Colliers for advertising and general information only. Colliers makes no guarantees, representations or warranties of any kind, expressed or implied, regarding the information including, but not limited to, warranties of content, accuracy and reliability. Any interested party should undertake their own inquiries as to the accuracy of the information. Colliers excludes unequivocally all inferred or implied terms, conditions and warranties arising out of this document and excludes all liability for loss and damages arising there from. This publication is the copyrighted property of Colliers and /or its licensor(s). © 2022. All rights reserved. This communication is not intended to cause or induce breach of an existing listing agreement.